

**TO ENSURE A SAFER AND  
CONNECTED WORLD**

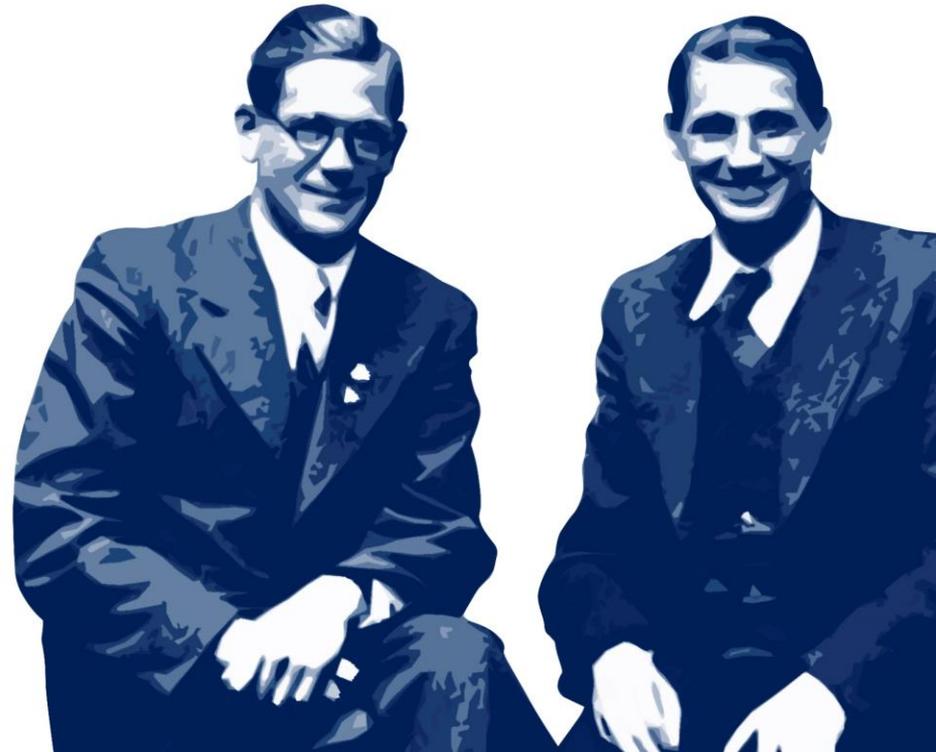
**ROHDE & SCHWARZ**

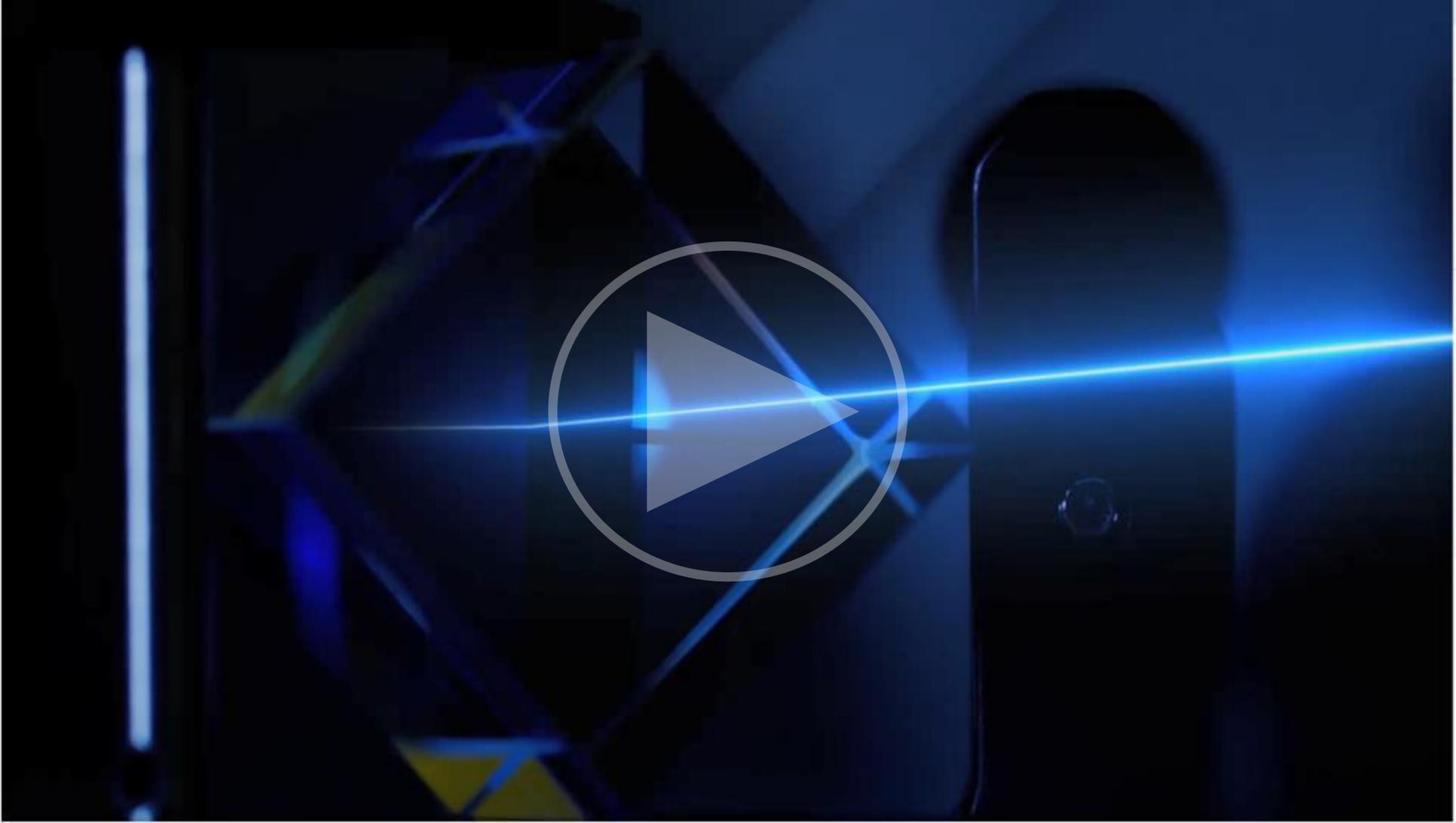
Make ideas real



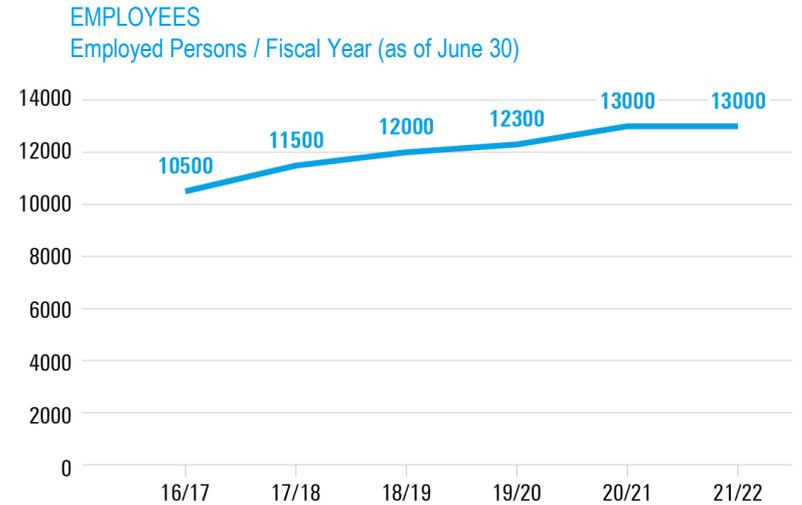
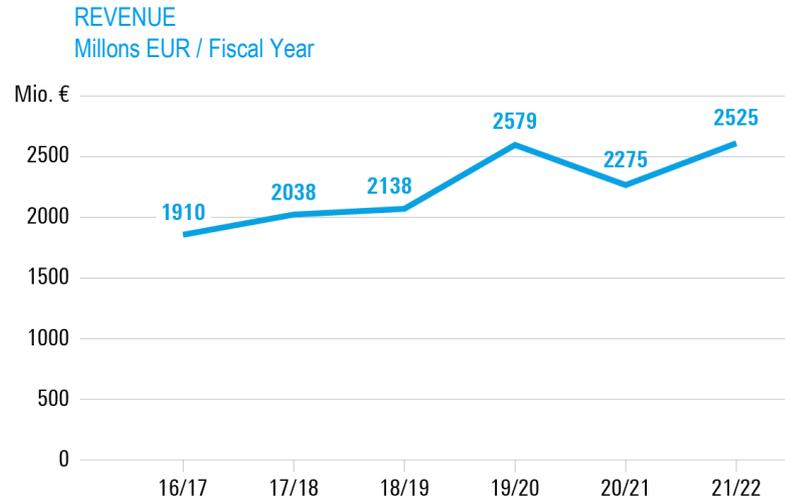
# FROM A TWO-MAN LAB TO A PRIVATELY OWNED GLOBAL COMPANY

- ▶ Founded more than 85 years ago by university friends Dr. Lothar Rohde and Dr. Hermann Schwarz as "Physikalisch-technisches Entwicklungslabor" ("Physical and Engineering Development Lab")
- ▶ Still fully owned by the founding families
- ▶ Independent of financial and capital markets
- ▶ Tradition of long-term, sustainable and trust based customer relationships
- ▶ Since its founding, an enabler and innovator of a safer and connected world





# FIGURES OF SUCCESS (2021/2022)



# ONE COMPANY, THREE DIVISIONS, DIVERSE MARKETS: WE ARE A RELIABLE TECHNOLOGY PARTNER

## TEST & MEASUREMENT



Wireless | Industry, Components &  
Research | Aerospace & Defense Testing |  
Automotive

## TECHNOLOGY SYSTEMS



Secure Communications | Critical  
Infrastructure & Networks | Government |  
IP Network Analytics | Broadcast, Amplifiers  
& Media

## NETWORKS & CYBERSECURITY



Network & Security Solutions |  
Certified & High-Grade Crypto Solutions



A close-up photograph of a person's hands and forearms. The person is wearing a black smartwatch with a digital display showing the word "GO" in white. They are wearing a grey long-sleeved shirt. The background is a blurred outdoor scene with a road and hills under a warm, golden sunset sky.

**OUR T&M EQUIPMENT CREATES THE  
BASIS FOR THE INTERNET OF THINGS.**

Mobile communications

Smart living

Smart cities



## OUR MEASUREMENT SOLUTIONS DRIVE INDUSTRIAL DEVELOPMENT AND PRODUCTION

Development

Production

EMC

Smart factory

Temp Min	15.56 C	Date	XXXXXXXX	Customer	World
Temp Max	33.94 C	Time	XXXX	Status	Worki
Temp Ambient	32.13 C	Job	WW23D76	Scale	MAX

A futuristic car is shown from a low-angle, front-quarter perspective. The car's body is dark and highly reflective, mirroring the vibrant, multi-colored light trails (red, blue, purple, white) that streak across the background, suggesting high speed and advanced technology. The car's headlight is illuminated, casting a bright white glow. The overall aesthetic is sleek and high-tech.

**OUR T&M EQUIPMENT ENABLES FUTURE  
PERSONAL MOBILITY ON THE STREET AND  
IN THE AIR.**

Mobility on the ground

Mobility in the air

A commercial airplane is shown from a low angle, flying over a sky with soft, colorful clouds in shades of blue, pink, and orange, suggesting a sunset or sunrise. The airplane's tail and cockpit are visible.

**WE MAKE FLYING EVEN SAFER.**

Drone countering

ATC communications

Security scanners

A man in a dark blue beret and military uniform is shown in profile, looking out over a vast, rolling green landscape. The terrain is hilly and covered in lush green grass, with a winding road or path visible in the distance. The sky is bright and slightly hazy, suggesting a clear day. The overall scene conveys a sense of vigilance and oversight.

**OUR COMMUNICATIONS SOLUTIONS GIVE  
THE ARMED FORCES FULL DIGITAL  
SOVEREIGNTY.**

Radio systems for the  
army, navy and air force

Shipborne  
communications in detail



Studio production

Post production

Delivery

Distribution

**WE SUPPORT THE MEDIA INDUSTRY ALONG  
THE ENTIRE VALUE CHAIN FROM CONTENT  
CREATION TO TRANSMISSION.**



Network technology

Endpoint security

Network security

**OUR NETWORK AND  
CYBERSECURITY SOLUTIONS  
MAKE NETWORKED WORKING  
AND LEARNING SAFE.**

**OUR EMPLOYEES  
MAKE THE DIFFERENCE**



# OUR EXPERTS

More  
than



**13,000**  
employees

Employees from

**87**  
countries



**51,000**  
completed  
internal training courses

**400**  
training courses  
for engineering  
and R&D



## WE LIVE INNOVATION

- ▶ Focus on today's and tomorrow's cutting-edge technology: 6G, AI, cloud and quantum technology
- ▶ More than 2.700 patents
- ▶ About 15 percent of yearly turnover to be invested in R&D
- ▶ One out of 4 employees in R&D

**RELIABILITY FOR OUR CUSTOMERS THANKS TO  
GLOBAL PRESENCE AND IN-HOUSE PRODUCTION**

**CLOSE TO THE MARKET.  
CLOSE TO CUSTOMERS.**

- ▶ Locations in around 70 countries
- ▶ More than 60 subsidiaries
- ▶ Worldwide development centers, sales and service offices

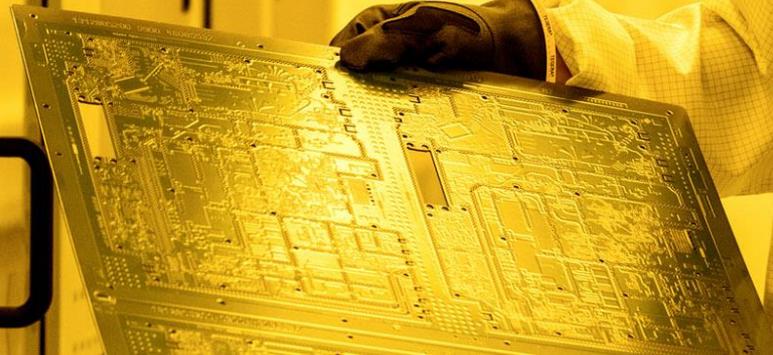


**MORE THAN 4000 EMPLOYEES IN OUR  
PLANTS ARE THE CORNERSTONE OF  
THE COMPANY**



# HIGH DEGREE OF VERTICAL INTEGRATION

- ▶ Main plants in Germany and the Czech Republic
- ▶ Further manufacturing capacities in Singapore and Malaysia
- ▶ Strong flexibility to handle a wide variety of products and changing batch sizes
- ▶ Short delivery times of typically four weeks for off-the-shelf products



# TEISNACH PLANT

- ▶ Production center for mechatronics, printed circuit boards, broadcast transmitters, security scanners and radiocommunications systems





# MEMMINGEN PLANT

- ▶ Production center for complex equipment, board assembly, microelectronics, test equipment production, final assembly, antenna testing and calibration



## VIMPERK PLANT (CZECH REPUBLIC)

- ▶ Production center for equipment of medium to high complexity incl. board assembly, cable production, final assembly and calibration

# THE CUSTOMER HAS THE LAST WORD

“ **It's important to have a good relationship with your suppliers. Their needs should be met, and they should be able to provide the information needed to make the product better.”**

**THANK YOU**